

### **Analyst Position Description:**

This position is with a Washington, DC based management consultancy which provides comprehensive strategic advisory services to the aerospace, defense and government services industry.

Successful candidate will work alongside other analysts and managers in support of national and international clients. This position will track and analyze government trends, budgets, investments, and characteristics of firms operating in the aerospace, defense and government services markets. Daily activities will include primary and secondary source research, vetting data while providing value added analysis, building client briefings, and other tasks identified by the managers. This is a position for professionals with 1-3 years of relevant experience with a strong interest in the defense and government markets. The individual should possess a strong academic background, an interest in business and finance, demonstrated skills relating to analytical research, and a thorough understanding of multiple analytical techniques.

The position requires market forecasting, competitive intelligence, due diligence and other research activities. Clients include large defense prime contractors, second and third tier defense/aerospace firms, investment banks, and other commercial entities interested in defense and government services markets.

We strongly prefer those with a business/finance, security studies, and/or political science major. Some travel will be required, including the potential for international travel.

#### **Requirements:**

- An interest in the business of defense, aerospace and homeland security markets; experience in these markets desired, but not required;
- 1-3 years experience in strategic planning and business development activities;
- Excellent interpersonal skills with the ability to conduct primary source interviews on behalf of company's clientele;
- The ability to multi-task on a number of engagements at one time;
- Superior analytical capabilities, both from a quantitative and qualitative aspect;
- Strong acumen in writing for business and dealing face-to-face with clients;
- The ability to operate and excel in a fast-paced business environment;
- Proficiency using Microsoft office;
- BA/BS required.

**Interested candidates can visit our website ([www.rsadvisors.com](http://www.rsadvisors.com)) and send a CV and cover letter to [recruiting@rsadvisors.net](mailto:recruiting@rsadvisors.net).**

*Renaissance Strategic Advisors is an equal opportunity employer.*